

**Role Title****ANALYST, Strategic Management****Role Summary**

Whitehorse Liquidity Partners (“Whitehorse”) is a fast-growing Toronto-based private equity firm that was founded in 2015. Since its inception, Whitehorse has raised over US\$14B of capital and executed on over US\$18B of transaction volume. Whitehorse has taken an innovative approach to the private equity market, providing customized structured liquidity solutions to help both LPs and GPs achieve their investment objectives. By structuring down-side protected investments with upside participation, Whitehorse seeks to provide its investors with strong risk-adjusted returns. As we continue to grow, Whitehorse is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance and entrepreneurial environment to join our team.

Whitehorse’s Strategic Management function plays a vital role in supporting the continued growth of the firm. We are focused on executing firm-wide initiatives including – but not limited to – financial product innovation, development of new fund structures/partnerships, strategic financings, organizational design and change management. Our team comes from a diverse set of backgrounds including, private equity investing, strategy consulting, investment/corporate banking, and tech startups. The Analyst will play an essential role in supporting the activities of the Strategic Management group and helping Whitehorse to achieve its overall business goals.

Reporting to the Partner, Strategic Management, the successful candidate for the Analyst position will have experience in consulting, private equity, investment banking, engineering or other quantitative roles. The ideal candidate will have experience with financial modelling and a demonstrated understanding of important corporate finance concepts. The role will require extensive collaboration across Whitehorse’s six functional groups.

**Role-Specific Accountabilities**

- Work on small teams across a diverse set of projects that are high impact and critical to Whitehorse’s growth
- Support the development and application of strategy, due diligence and change management frameworks for Whitehorse with the objective of driving organizational growth and informing new business activities
- Support senior team members in the recommendation and execution of business development opportunities and value-creation initiatives by:
  - Developing financial models to assess the risks and merits of potential strategic investments and initiatives
  - Carrying out detailed research and analysis to inform perspectives on new strategic opportunities
  - Crafting executive-level communications to build organizational buy-in for firm initiatives
- Work in conjunction with cross-departmental teams to evaluate, articulate and execute on the business cases for new:
  - Product areas
  - Asset classes
  - Geographies
- Support the creation & institutionalization of core business functions within Whitehorse
- Contribute innovative ideas towards future Whitehorse strategic initiatives

**Education, Experience & Capabilities**

- 0-3 years of experience in consulting, private equity, investment banking, or other quantitative roles
  - Experience with asset managers or financial institutions is considered an asset, but is not required
- Undergraduate degree required, preferably in business, finance, engineering or other quantitative disciplines
- High degree of professionalism, integrity, and capacity to deal with sensitive and confidential matters
- Excellent analytical and quantitative skills with ability to perform in-depth, critical analysis while effectively communicating and articulating the conclusions to senior team members
  - Competency with Excel and PowerPoint
  - Experience with big data analytics and related tools (SQL, Bitquery, etc.) is considered an asset but is not required
- Self-starter and ability to work both independently and as part of a team
- Ability to manage multiple work streams in a fast-paced environment
- Meticulous attention to detail and accuracy in work output
- Ability to meet deadlines and work well under pressure
- Willingness to work across the organization in support of ad hoc projects as required
- Ability to travel when required

**Our Commitment to Inclusion and Diversity**

At Whitehorse Liquidity Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse, and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected, and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

**To apply:**

Send a copy of your resume to [careers@whitehorseliquidity.com](mailto:careers@whitehorseliquidity.com) and reference the role title **Analyst, Strategic Management** in the subject line.

*We thank you for applying, however, only those selected to continue will be contacted.*