

Role Title**SENIOR ASSOCIATE, Strategic Management****Role Summary**

Whitehorse Liquidity Partners (“Whitehorse”), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Whitehorse seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Whitehorse currently has over US\$12.3B under management. Whitehorse is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

The Senior Associate will play an essential role in leading and supporting the activities of the Strategic Management team and helping Whitehorse achieve its overall business goals and growth objectives. The Strategic Management team draws on diverse skill sets to support a wide range of firm activities including, but not limited to, short- and long-term strategic planning; strategic decision making; the development and execution of new product and partnership opportunities; performing due diligence and building complex financial models to support the execution of strategic investments and transactions; collection and synthesis of market intelligence; and organizational design and change management. The role will require extensive collaboration across Whitehorse’s five functional groups and senior leadership.

Reporting to Partner, Strategic Management, a successful candidate for the Senior Associate position will have experience in investment banking, structured finance, private equity or a related role and have a strong financial modelling skill set. Prior experience working with or advising alternative asset managers or related financial institutions is strongly preferred.

Role-Specific Accountabilities

- Assist in the recommendation and execution of novel transaction structures, products and strategies, including the development of complex supporting models and analyses; presentations to key internal and external stakeholders; and negotiation of legal agreements
- Work with external advisors and liaise with other transaction participants as needed (financial advisors, investors, legal advisors, rating agencies, etc.)
- Support cross-departmental teams and partner with external stakeholders to design, develop and implement strategic projects with the objective of informing new business activities and driving long-term organizational growth
- Conduct qualitative and quantitative analysis to inform strategic recommendations and guide the firm’s long-term strategic planning, including the development of complex financial models to assess investment opportunities
- Support the creation and institutionalization of core business functions and processes within Whitehorse
- Assist in researching key industry trends and patterns, understand their relevance to the firm’s business model and utilize this information to support the development of firmwide value-creation initiatives
- Actively participate in investment decision discussions, team meetings and other firm-wide initiatives
- Contribute innovative ideas towards future Whitehorse strategic initiatives and transactions

Education, Experience & Capabilities

- 5+ years of experience in investment banking, structured finance, private equity or related role

- Specialized experience working with or advising alternative asset managers or similar financial institutions is strongly preferred
- Undergraduate degree required, preferably in business, engineering or other quantitative discipline
 - Post-graduate degree, MBA, CFA or other advanced degree is considered an asset
- Advanced financial modelling skills and sophisticated knowledge of Excel; familiarity with data tools (Bitquery, SQL, etc) or other relevant tools considered an asset
 - Experience modelling complex structured finance transactions (CLOs, CFOs, ABS, bespoke credit instruments, etc.) is considered an asset
- Demonstrated transaction execution experience, including structuring, relationship management, process management, and legal review; ; experience supervising a junior team considered an asset
- Ability to perform in-depth, critical analysis while effectively communicating and articulating the conclusions to senior team members and firm leadership
- Strong communicator with experience simplifying complex analyses and navigating unstructured discussions; clear and concise when presenting to stakeholders
- Willingness to work across the organisation in support of ad hoc projects as required
- High degree of professionalism, integrity, and capacity to deal with sensitive and confidential matters
- Self-starter and ability to work both independently and as part of a team
- Meticulous attention to detail and accuracy in work output
- Ability to travel when required

Our Commitment to Inclusion and Diversity

At Whitehorse Liquidity Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse, and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected, and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

To apply:

Send a copy of your resume to careers@whitehorseliquidity.com and reference the role title **Senior Associate, Strategic Management** in the subject line.

We thank you for applying, however, only those selected to continue will be contacted.