

Role Title**SENIOR ASSOCIATE, Capital Management****Role Summary**

Whitehorse Liquidity Partners (“Whitehorse”), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Whitehorse seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Whitehorse has currently over US\$12.3B under management. Whitehorse is seeking diverse, energetic and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

The Senior Associate plays an essential role in assisting with capital raising, investor relations and syndication efforts with Limited Partners (“LPs”) and supporting the firm in achieving its business goals. The Senior Associate will interface with members of the Whitehorse Leadership Team, deal team, legal/compliance department, operations department and other groups within the firm. The Senior Associate will lead multiple projects at one time such as the execution of investor due diligence requests and investor marketing materials. In addition, the Senior Associate will assist in developing relationships with potential new LPs and existing investors.

Reporting to the Senior Principal, Capital Management, the Senior Associate will be an integral member of the Capital Management team. The role requires an energetic, self-motivated and team-oriented individual who thrives in a fast-paced, high-pressure and entrepreneurial environment.

Role-Specific Accountabilities

- Prepare and/or review materials for investor due diligence requests and building relevant investor-focused models
- Prepare and/or review fundraising offering materials and select quarterly reporting materials
- Develop and own financial models used to support fundraising efforts
- Lead ad hoc business development initiatives including strategic projects
- Develop familiarity with legal, product and market issues associated with fundraising marketing materials
- Lead detailed research and analysis to assist in new LP origination
- Collaborate and support other Whitehorse professionals to strengthen relationships with Whitehorse LPs
- Assist in the planning and execution of meetings/roadshows/events to attract and develop new LP relationships
- Oversee and train junior professionals on the Capital Management team

Education, Experience & Capabilities

- 5+ years of professional experience in private equity, investment banking, asset management and/or investor relations
- Undergraduate degree, preferably in commerce or business administration
 - Post-graduate degree / MBA / CFA designation considered an asset
- High degree of maturity, professionalism and integrity
- Excellent financial modeling, problem solving and analytical skills
- Superior communication skills both written and oral
- Experience reviewing the work of others and providing feedback to develop junior members of the team
- Strong leadership and project management capabilities
- Meticulous attention to detail and accuracy in work output

- Proven ability to meet deadlines and work well under pressure
- Strong proficiency in Excel and experience in building complex financial models in addition to PowerPoint

Our Commitment to Inclusion and Diversity

At Whitehorse Liquidity Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

To apply:

Send a copy of your resume to careers@whitehorseliquidity.com and reference the role title **Senior Associate, Capital Management** in the subject line.

We thank you for applying, however, only those selected to continue will be contacted.