

Role Title**SENIOR ASSOCIATE, Capital Management****Role Summary**

Whitehorse Liquidity Partners (“Whitehorse”), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Whitehorse seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Whitehorse currently has over US\$11B under management. Whitehorse is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

The Senior Associate plays an essential role in assisting with capital raising, investor relations and syndication efforts with Limited Partners (“LPs”) and supporting the firm in achieving its business goals. The Senior Associate will interface with members of the Whitehorse Senior Leadership Team, deal team, legal/compliance department, operations department and other groups within the firm. The Senior Associate will manage and execute on multiple projects at one time such as the execution of investor due diligence requests, market research, and investor marketing materials. In addition, the Senior Associate will assist in developing relationships with potential new LPs and existing investors.

Reporting to Partner, Capital Management, the ideal incumbent has prior experience in private equity, investment banking, asset management and/or investor relations. The role requires an energetic, self-motivated and team-oriented individual who thrives in a fast-paced, high-pressure and entrepreneurial environment.

Role-Specific Accountabilities

- Oversee, manage and execute multiple projects at one time such as assisting with investor due diligence requests, conducting market research, preparing materials for LPs and building relevant investor-focused models
- Preparation of fundraising offering materials and select quarterly reporting materials
- Execute ad hoc business development initiatives including strategic projects
- Execute detailed research and analysis to assist in new LP origination
- Assist in the planning and execution of meetings/roadshows/events to attract and develop new LP relationships
- Collaborate and support other Whitehorse professionals to strengthen relationships with Whitehorse LPs
- Develop familiarity with legal, product, and market issues associated with fundraising
- Help to oversee and train junior professionals on the Capital Management team

Education, Experience & Capabilities

- 5+ years of professional experience
- Undergraduate degree, preferably in commerce or business administration
 - Post-graduate degree / MBA / CFA designation considered an asset
- High degree of maturity, professionalism and integrity
- Prior working experience in private equity, investment banking, asset management and/or investor relations
- Strong leadership and project management capabilities
- Superior communication skills both written and oral
- Meticulous attention to detail and accuracy in work output

- Candidate should be energetic, self-motivated and a team-oriented individual who thrives on challenge in a fast-paced, entrepreneurial environment – often under pressure to meet demanding deadlines
- Willingness to work across the organization in support of ad hoc projects

Our Commitment to Inclusion and Diversity

At Whitehorse Liquidity Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse, and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected, and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

To apply:

Send a copy of your resume to careers@whitehorseliquidity.com and reference the role title **Senior Associate, Capital Management** in the subject line.

We thank you for applying, however, only those selected to continue will be contacted.