

Role Title

SENIOR ASSOCIATE, Portfolio Management

Role Summary

Whitehorse Liquidity Partners (“Whitehorse”), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Whitehorse seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Whitehorse currently has over US\$10.0B under management. Whitehorse is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

The Senior Associate plays an essential role in leading and supporting the activities of the Portfolio Management (“PM”) team. The PM team draws on diverse skill sets required to support a wide range of portfolio management activities, including: the execution of liquidity-generating transactions such as portfolio sales and re-financings; relationship management with external banks and secondary market agents; and the development of complex financial models to support top-down portfolio construction and day-to-day fund management decision making. The Senior Associate will interface with members of the deal team, fundraising team, legal/compliance department, operations department, and other groups.

Reporting to the Partner, Portfolio Management, the Senior Associate has prior experience in private equity/secondaries, investment banking, leveraged finance, transaction advisory or related fields and a strong financial modelling skill set.

Role-Specific Accountabilities

- Assist in the recommendation and execution of sale and financing transactions, including transaction analysis/modelling, structuring, investment committee presentations and negotiation of legal agreements
- Work with external advisors and liaise with other transaction participants (financing partners, secondary market agents, etc.)
- Conduct timely analysis and updates on the construction of Whitehorse fund portfolios and transaction structures, ensuring alignment of deal sourcing to portfolio objectives
- Develop complex financial models to: (i) assess the ongoing fund management practices of Whitehorse’s funds; and (ii) analyze return optimization strategies
- Contribute innovative ideas towards future Whitehorse strategic initiatives and transactions
- Actively participate in investment decision discussions, team meetings and other firm-wide initiatives

Education, Experience & Capabilities

- 5+ years of experience in private equity/secondaries, investment banking, leveraged finance, transaction advisory or related fields
- Undergraduate degree, preferably in commerce, business administration or engineering
 - Post-graduate degree, Masters of Finance or Masters of Mathematical Finance, CFA or CPA considered an asset
- High degree of professionalism and integrity
- Demonstrated transaction execution experience, including structuring, relationship management, process management, legal review, and negotiation
- High level of proficiency in Excel and complex financial modeling skills

- Coding experience in Python or other relevant languages considered an asset
- Experience working on teams that manage multiple stakeholders, advisors, and work streams, in a fast-paced execution focused environment
- Experience organizing teams and managing/mentoring junior team members considered an asset
- Highly effective communicator, including experience distilling complex topics into clear, concise presentation materials and confidence in presenting to different stakeholder groups
- Meticulous attention to detail and accuracy in work output
- Ability to meet deadlines and work well under pressure
- Willingness to work across the organization in support of ad hoc projects as required
- Team player who enjoys a high-performance culture

Our Commitment to Inclusion and Diversity

At Whitehorse Liquidity Partners, we are committed to being a truly diverse firm and fostering an inclusive and supportive culture. Employing a talented, diverse, and inclusive workforce is more than just an obligation; it is a critical component of our growth aspirations and a competitive advantage of our Firm.

In addition, we are committed to fostering an inclusive and accessible recruitment experience where all candidates are valued, respected, and supported.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, and we will be pleased to work with you to meet your needs.

To apply:

Send a copy of your resume to careers@whitehorseliquidity.com and reference the role title **Senior Associate, Portfolio Management** in the subject line.

We thank you for applying, however, only those selected to continue will be contacted.