

Role Title

Analyst – Capital Management

Role Summary

Whitehorse Liquidity Partners (“Whitehorse”), based in Toronto, is a fast-growing private equity firm focused on accelerating liquidity on private equity portfolios through structured solutions. Whitehorse seeks to provide customized and flexible liquidity solutions for private equity investors through the use of structured solutions with existing investors or outright purchases of portfolios which are subsequently structured into different securities. Whitehorse currently has US\$5.4B under management. Whitehorse is seeking diverse, energetic, and dynamic individuals who thrive in a fast-paced, high-performance, entrepreneurial environment.

Reporting to our Senior Principal, Capital Management, the Analyst will support capital raising, investor relations and syndication efforts with Limited Partners (“LPs”). The Analyst will have interface with members of the deal team, legal/compliance department, operations department and other groups within the firm. The Analyst will support the execution of investor due diligence requests, market research, and investor marketing materials. The Analyst will assist in developing relationships with potential new LPs and existing investors.

Role-specific Accountabilities

- Execute multiple projects at one time such as assisting with investor due diligence requests, conducting market research, help with investor materials to LPs, as other marketing materials and assisting with the investor relations process
- Assist in the preparation of fundraising offering materials and select quarterly reporting materials
- Execute ad hoc business development initiatives including strategic projects
- Execute detailed research and analysis to assist in new LP origination
- Maintain internal systems and infrastructure, including CRM, reporting databases, and data rooms
- Plan meetings/roadshows/events to attract and develop new LP relationships
- Collaborate with other Whitehorse professionals to strengthen relationships with Whitehorse LPs
- Analysts will develop familiarity with legal, product, and market issues associated with fundraising

Education, Experience & Capabilities

- 1-3 years of professional experience
- Undergraduate degree, preferably in commerce or business administration
- Post-graduate degree / MBA / CFA designation considered an asset
- High degree of maturity, professionalism and integrity
- Prior working experience in private equity, investment banking, asset management and/or investor relations
- Superior communication skills both written and oral
- Meticulous attention to detail and accuracy in work output
- Superior Microsoft Excel and PowerPoint skills
- Basic understanding of alternative assets
- Energetic, self-motivated and a team-oriented individual who thrives on challenge in a fast-paced, entrepreneurial environment – often under pressure to meet demanding deadlines

Our Commitment to Inclusion and Diversity

At Whitehorse Liquidity Partners, in addition to being dedicated to building a workforce that reflects diverse talent, we are committed to fostering an inclusive and accessible experience where all employees feel valued, respected and supported. We are an equal opportunity employer that values a culture that reflects and celebrates diversity of thought, background and experience.

If you require an accommodation for any part of the recruitment process (including alternate formats of materials, accessible meeting rooms, etc.), please let us know, so that we will work with you to meet your needs.

We thank you for applying, however, only those selected to continue will be contacted.